



Product Bulletin

Product Bulletin:

New Entry-Level NetApp Select FAS2020 Bundles for the MSE Market

Revision History

23 January 2009 - Initial version

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This product bulletin informs NetApp sales and NetApp partners about new or changed NetApp® products or services.

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1. Summary

This product bulletin announces the introduction of two (2) FAS2020 NetApp Select™ bundles with 6x500GB and 6x1TB drives. The changes are effective with the February 2008 Quote Tool release.

2. What's New?

NetApp will launch new FAS2020 product bundles to target the MSE market. These bundles will be available through our channel partners in February 2009 and will readily address S-family customers' requests within midsize businesses for additional product features and cost-effective price/performance.

These products are best suited for MSE customers who are looking for an enterprise-type product and a lower price point that is easy to order, support, and install. NetApp partners, who traditionally sold only S-family products, now have a competitive offering for their customers and prospects with the new FAS2020 and the channel-only NetApp Select bundles. These products provide the same features as larger enterprise products, are available at different price points, and have entry-level configurations. The benefit to the partner is greater revenue and margins. The benefit to the customer is a more robust and flexible product that provides an upgrade path.

Bundle highlights:

	F2020-6x500-BNDL-R5	F2020-6x1000-BNDL-R5
Single Controller	Yes	Yes
Storage	6 x 500GB SATA	6 x 1TB SATA
CIFS	Included	Included
ISCSI	Included	Included
SnapRestore®	Included	Included
NFS option	Optional with special pricing for bundle	

Highlights for FAS2000 series: high-capacity, low-cost SATA drives internal to the base controller system; increased total system storage scalability that enables better deployment flexibility for our customers. The FAS2020 is a scalable, real-estate-efficient value-based system that can be deployed in a variety of IT environments as both SAN (iSCSI and FC) and NAS storage.

3. Sales Tools (Sales Guides, Training Presentations, SE Presentations)

N/A

4. Customer-Ready Tools (Customer Presentations, Datasheets)

N/A

5. System Requirements

Refer to the NOW™ (NetApp on the Web) site to access and order product documentation:

<http://now.netapp.com/NOW/knowledge/docs/docs.cgi>.

6. Product Information

Part Number	Description	Discount Category Code
F2020-6x500-BNDL-R5	FAS2020,6x500GB,CIFS,iSCSI,SRest,BNDL,R5	A
F2020-6x1000-BNDL-R5	FAS2020,6x1.0TB,CIFS,iSCSI,SRest,BNDL,R5	A

Downloading

For downloading software go to [NOW Download Software](#).

Product Availability

These NetApp Select bundles will be available to quote in the February 2009 release of the Quote Tool.

7. Regulatory Compliance

Products need to be validated against the NetApp Safety/EMI Regulatory Compliance List prior to order submission. This is required to ensure that products are being sold only in the countries in which NetApp has received regulatory compliance certification.

8. Warranty and Service

The FAS2000 series is fully supported through NetApp SupportEdge and ConsultingEdge services. Check [NetApp Global Services](#) for details on how the NetApp Global Services team can help.

9. Additional Information

Contact Information: Please contact your NetApp sales or channel partner representative with questions concerning this bulletin.

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